



WE MEASURE OUR SUCCESS BY OUR CLIENT'S RESULTS.

October 24, 2019

The Honorable Novelle Francis, President
Legislature of the Virgin Islands
56 King Street, Hamilton House
Christiansted, St. Croix, VI 00820

Reference: USVI Legislative Hearing / St John Marina

Dear President Francis,

My Name is Jeff Boyd and I am the President, and Owner of Maine Management and Consulting NV. Our firm specializes in the planning, Development, Construction and eventual management of Marinas and Marina facilities throughout the Caribbean. Past Projects in the northern Leeward basin include but are not limited to: Yacht Club Isle De Sol, The Yacht Club at Port De Plaisance and Yacht Haven Grande.

As you are aware, I will be present this coming Monday October 28th, 2019 to give testimony and answer questions at the hearing regarding the St John Marina Project

Having designed, developed, owned and managed several marinas throughout the Caribbean over the past 30 years including Yacht Haven Grande on St Thomas, it is my belief that this development if approved will without question serve as one of, if not the biggest economic stimulus projects that the Island of St John has ever known.

My team and I have done extensive market research and analysis on the project, as was documented and presented in the report provided on August 12, 2017. Simply put, there is no doubt that the demand is there and that a facility as contemplated will be highly sought after and used by the yachting community extensively. Present day market trends indicate that the U.S. Virgin Islands are in the best position they have been in for years, to capture new market share in the yachting industry.

The proposed facility has been planned in accordance with the best possible standards and practices and has taken into consideration all the relevant disciplines and requirements to truly make this a "5 star" facility. Countless hours have been put into not only the design and construction methodology for the facility but also the management and social aspects that will be required to insure it's success.

Management of the facility has been thoroughly planned and scheduled to ensure that the facility is truly one of, if not the finest facilities in the Caribbean. Hurricane Planning, Harbor Management, Staffing and training, Proper



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Mooring technics and environmental mitigation and preservation are but just a few of the areas that have been thought thru and incorporated into the plan for the facility.

In closing, I look forward to the hearing and to any questions you and your colleagues as well as the public at large might have.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jeff Boyd", is written over a horizontal line.

Jeff Boyd, President
Marine Management and Consulting

