

THE SUMMER'S END GROUP, LLC

5000 ESTATE ENIGHED, SUITE 63
ST. JOHN, U.S. VIRGIN ISLANDS 00830
Telephone: (340) 777-9075
www.yachtclubatsummersend.com

Chaliese N. Summers

Abbreviated Statement of Qualifications
AUG 2017

Conceptualization, funding, financing, managing architectural and design teams, construction companies and marketing professionals well, are the hallmark of a premier developer.

For 18 years that is what Chaliese Summers and now as Managing Member of her company, The Summer's End Group, LLC has done well by successfully completing multi-million dollar design, develop and build projects in major markets like Houston, Tucson, Baton Rouge, Miami and now the U.S. Virgin Islands.

Headquartered in St. John, Unites States Virgin Islands, Chaliese and her Summer's End team are currently focused on using over a century of combined development experience to bring a marina based, destination development to St. John, the only major Virgin Island, British or U.S. without a marina.

Anchored by *The Yacht Club at Summer's End*, this charming real estate development also features shopping, restaurant and entertainment venues that complement the breathtaking natural environment for which St. John is famous the world over.

Only 2 ½ hours from Miami, St. John is the gateway to Sir Francis Drake's Passage, the finest sailing and yachting waters on the planet.

Combined with pent up market demand, Chaliese's compelling vision for *The Yacht Club at Summer's End* sets the stage to make Summer's End the ultimate Caribbean yachting destination for decades to come.

Chaliese attended both Louisiana State University and Southeastern Louisiana University where she studied Psychology from 1990-2001. She has also accrued numerous hours of credited study through the Unity School for Religious Studies, now known as the Unity Institute.

Additional areas of expertise in no particular order include: contract negotiation, startups, recruiting, budgets, sales management, business development, team management, social networking, leadership development, commerce, sourcing, negotiation, executive management, team building, operations management, business strategy & planning, mergers & acquisitions, management consulting, public relations, training, market research, financing, commercial development, marina development, strategic planning, project management, real estate development, entrepreneurship, team leadership, marketing management, private equity investment, organizational development and more.

Select areas of community involvement:

- Member Marine Uses Planning team of CBWMP-Phase II, Coral Bay, St. John, VI
 - Member Moorings, Dingy dock & Anchorage Sub-group of Marine Uses Planning Team

- Participant in preliminary, primary and post report AIA-SDAT Coral Bay meetings, St. John, VI
- Volunteer with St. John Recyclers, St. John, VI
- Participant Developers Incentive Workshop sponsored by EDIN, U.S. DOE, Dept. of Interior, WAPA & VI Energy Office, St. John, VI
- Participant USVI Green Construction Training presented by NOAA Coral Reef Conservation Program & IGBA, St. John, VI
- Participant Utilizing Alternative Energy on St. John sponsored by IGBA, now Island Green Living Association, St. John, VI
- Participant Caribbean Regional Ocean Partnership - Marine Uses Planning/GIS, St. Thomas, VI
- Participant U.S. Coral Reef Task Force Watershed Workshop, Fajardo, P.R.
- Instructor – Career Exploration Program, John's Folly Learning Institute, Coral Bay, USVI
- Guest Speaker Sunday Services Emmaus Moravian Church, Coral Bay, St. John, VI
- Worship Leader Sunday Services Emmaus Moravian Church, Coral Bay, St. John, VI
- Member Choir Emmaus Moravian Church, Coral Bay, St. John, VI
- Volunteer Restoration Fund Raising Team Emmaus Moravian Church, Coral Bay, St. John, VI

THE SUMMER'S END GROUP, LLC

5000 ESTATE ENIGHED, SUITE 63
ST. JOHN, U.S. VIRGIN ISLANDS 00830
Telephone: (340) 777-9075
www.yachtclubatsummersend.com

Rick Barksdale

Abbreviated Statement of Qualifications
AUG 2017

For 40 years, Rick Barksdale's name has been synonymous with innovative design, and on time and on budget projects.

A third generation contractor and second generation developer, Rick has been responsible for or a part of nearly \$500M in the design, development, financing, construction and marketing of projects in the southeastern US and the U.S. Virgin Islands whose scope of work included sustainability formulation, market analysis, concept creation, architectural design, setting infrastructure, and all phases of turnkey construction in commercial development and construction, and high end residential projects.

Rick attended Louisiana State University where he majored in Construction Technology and minored in Speech and Communications. He has considerable experience as a commercial and residential appraiser, and has held a real estate broker's license since 1976.

Ever the student of marketing, Rick has spent more than three decades in the successful application of advanced marketing principles to the fields of design and sales in residential and commercial construction, real estate, media and business development.

Previously Rick has served as a member of the board of directors for the National Association of Homebuilders, board of directors of the Louisiana Home Builders Association, board of directors Capital Region Homebuilders Association, and as Vice President/Governmental Affairs of the Capital Region Homebuilders Association.

He is currently a partner and leads in the areas of sustainability implementation, design, development, construction, budgeting and marketing for The Yacht Club at Summer's End project on the island of St. John, United States Virgin Islands.

Specific areas of expertise:

- Commercial Real Estate Development
- Commercial Real Estate Appraisal
- Community Planning
- Market Analysis
- Highest & Best Use Analysis & Design
- Architectural Design
- Budget Development & Analysis
- Construction Management
- Project & Product Development
- Corporate Communications
- Marketing Plan Development & Implementing
- Sales Strategy Development & Training

- Advertising and Copywriting
- Television and Visual Media Development & Production
- On Camera Talent

Select areas of community involvement:

- Volunteer (only developer) for Phase II Coral Bay Watershed Management Planning (CBWMP) through the Coral Bay Community Council
- Member Marine Uses Planning team of CBWMP-Phase II, Coral Bay, St. John, VI
 - Member Marina Sub-group of Marine Uses Planning Team – also planned for grant application for Coral Harbor cleanup of shipwrecks
- Volunteer/Steering Committee member for AIA-SDAT Coral Bay, Participant in preliminary, primary and post report AIA-SDAT meetings
- Member St. John group (5) VIWMA – Citizens Advisory Committee, St. John, VI
- Volunteer Coastal Clean Up through Friends of the Park, USVI Dept. of Tourism
- Member/supporter of IGBA/IGLA initiatives, St. John, VI
 - Guest panelist for recent renewable energy forum sponsored by Island Green Building Assn.
- Volunteer with St. John Recyclers, USVI
- Participant Developers Incentive Workshop sponsored by EDIN, U.S. DOE, Dept. of Interior, WAPA & VI Energy Office, St. John, VI
- Participant USVI Green Construction Training presented by NOAA Coral Reef Conservation Program & IGBA, St. John, VI
- Panelist Utilizing Alternative Energy on St. John sponsored by Island Green Builders Association, now Island Green Living Association, St. John, VI
- Participant Caribbean Regional Ocean Partnership - Marine Uses Planning/GIS, St. Thomas, VI
- Participant U.S. Coral Reef Task Force Watershed Workshop, Fajardo, P.R.
- Curriculum Developer and Instructor – Career Exploration Program, John's Folly Learning Institute, Coral Bay, USVI
- Guest Speaker Sunday Services Emmaus Moravian Church, Coral Bay, St. John, VI
- Worship Leader Sunday Services Emmaus Moravian Church, Coral Bay, St. John, VI
- Member Restoration Team Emmaus Moravian Church, Coral Bay, St. John, VI
- Teacher Children's Lesson Sunday Service Emmaus Moravian Church, Coral Bay, St. John, VI
- Volunteer Maintenance Team Emmaus Moravian Church, Coral Bay, St. John, VI
- Volunteer Restoration Fund Raising Team Emmaus Moravian Church, Coral Bay, St. John, VI

THE SUMMER'S END GROUP, LLC

5000 ESTATE ENIGHED, SUITE 63
ST. JOHN, U.S. VIRGIN ISLANDS 00830
Telephone: (340) 777-9075
www.yachtclubatsummersend.com

Robert "Bob" O'Connor, Jr.

Abbreviated Statement of Qualifications
AUG 2017

Former USVI Senator, Robert O'Connor, Jr. is well known throughout the U.S. Virgin Islands as a civic leader, successful businessman, public servant, community supporter, philanthropist, father, uncle, friend and a man whose reputation for caring, honesty and integrity proceeds him. Always willing to help, Mr. O'Connor is often sought out for his wise council.

Most recently honored at the 2017 St. John Festival, Mr. O'Connor was recognized for his many contributions to the people and island of St. John by having the festival village named after him; O'Connorville. His many accomplishments, and kind and giving nature were extolled by Governor Kenneth Mapp during opening remarks for the St. John Festival. Bob as he is known by most, has served the territory in many capacities including a multi-term Senator in the USVI Legislature beginning in 1986 and as Chairman of the USVI Port Authority.

Mr. O'Connor shares a family legacy of commitment to community. The fire station in Cruz Bay, St. John is named after Mr. O'Connor's father, Fire Chief Robert O'Connor, Sr.

He is the founding member of the current marina project in Coral Harbor, now known as the Yacht Club at Summer's End. A lifelong and generational St. Johnian, Bob has long recognized the stifling economic effect of St. John's lack of a marina. His commitment to the betterment of native St. John families has been the motivating force behind his vision for the much needed St. John marina.

When not working either on the marina, his car rental or other businesses Bob enjoys spending time with his family and helping propel St. John to a future where his beautiful twin daughters can grow up in an era of social and economic opportunity.